

November 23, 1992

R.L. McCOMAS Senior Chain Accounts Manager

150 Lawrence Bell Drive, Suite #108 Williamsville, NY 14221 716-634-3143 Fax 716-634-3145

TO:

D. T. Walsh

RE:

NOCO MOTOR FUELS, INC. PLAN-O-GRAMS

Attached please find **revised** plan-o-grams for various displays in Noco Motor Fuels locations.

Please notify your people as well as having them contact stores.

Thank you.

Sincerely,

ROYCE/sm

Royce L. McComas

RLM/sm

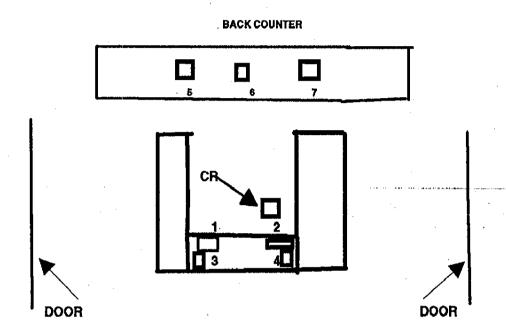
Attachments -

1856 4349

"We work for smokers."

MAIN ST., TONAWANDA, NY

AUTHORIZED CIGARETTE DISPLAY POSITION



KEYS TO CIGARETTE DISPLAYS

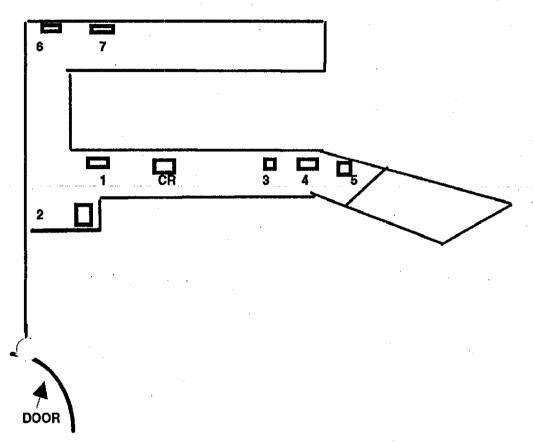
- 1 RJR ONE-SHELF LIGHTED
- 2 RJR PROMOTIONAL LIGHTED
- 3 LORILLARD
- 4 ATC 3-SHELF
- 5 RJR 3-SHELF MAGNA/STERLING
- 6 RJR 3-SHELF MONARCH
- 7 BROWN & WILLIAMSON 3-SHELF

DATED: NOVEMBER, 1992

ROBERT C. WITHERELL, JR.

PAYNE AVE., N. TONAWANDA, NY

A 'HORIZED CIGARETTE DISPLAY POSITION



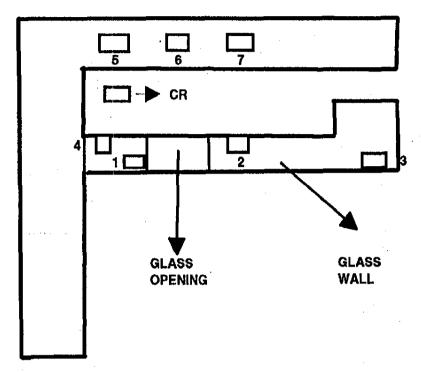
KEYS TO CIGARETTE DISPLAYS

- 1 RJR ONE-SHELF LIGHTED
- 2 RJR PROMOTIONAL LIGHTED
- 3 LORILLARD
- 4 ATC
- 5 BROWN & WILLIAMSON
- 6 RJR 3-SHELF MAGNA/STERLING
- Z RJR 3-SHELF MONARCH

DATED: NOVEMBER, 1992

ROBERT C. WITHERELL,

1635 KENSINGTON AVENUE, BUFFALO, NY



KEYS TO CIGARETTE DISPLAYS

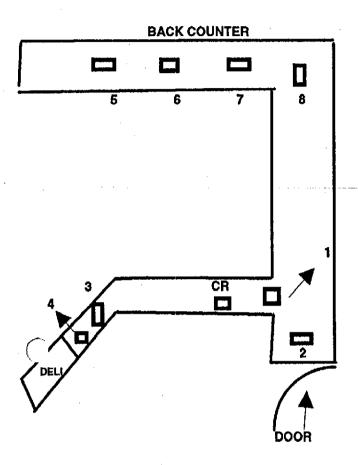
- RJR 2-SHELF LIGHTED
- **BJR 2-SHELF PROMOTIONAL LIGHTED** 2
- LORILLARD
- ATC
- <u>4</u> <u>5</u> **RJR 3-SHELF MONARCH**
- RJR 3-SHELF MAGNA/STERLING
- BROWN & WILLIAMSON 3-SHELF

DATED: NOVEMBER, 1992

ROBERT C. WITHEREL

TONAWANDA, NY

AUTHORIZED CIGARETTE DISPLAY POSITION



KEYS TO CIGARETTE DISPLAYS

- 1 RJR ONE-SHELF LIGHTED
- 2 RJR PROMOTIONAL LIGHTED
- 3 LORILLARD
- 4 BROWN & WILLIAMSON
- 5 RJR 4-SHELF MAGNA/STERLING
- 6 RJR 4-SHELF MONARCH
- 7 RJR DORAL 3-SHELF
- 8 ATC

DATED: NOVEMBER, 1992

ROBERT C. WITHERELL. J.

CAMP RD., HAMBURG

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KEYS TO CIGARETTE DISPLAYS

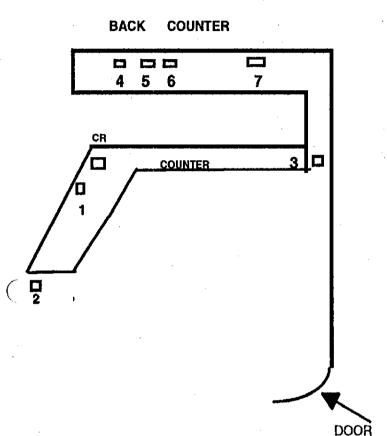
- 1 RJR LIGHTED ONE-SHELF
- 2 BROWN & WILLIAMSON
- 3 LORILLARD
- 4 ATC 5 RJR
- 5 RJR PROMOTIONAL
- 6 RJR 4-SHELF MONARCH
- Z RJR 3-SHELF MAGNA/STERLING
- 8 ATC 4-SHELF

DATED: NOVEMBER, 1992

ROBERT C. WITHERELL, J.

N. TONAWANDA, NY

AUTHORIZED CIGARETTE DISPLAY POSITION



KEYS TO CIGARETTE DISPLAYS

- 1 RJR ONE-SHELF LIGHTED
- 2 RJR FLOOR PROMOTIONAL
- 3 LORILLARD
- 4 BROWN & WILLIAMSON 2-TRAY
- **5 RJR 3-TRAY MAGNA/STERLING**
- 6 RJR 3-TRAY MONARCH
- Z ATC

DATED: NOVEMBER, 1992

ROBERT C. WITHERELL, JA.

N°CO MOTOR FUELS #S23 HEHTEL AVE., BUFFALO

AUTHORIZED CIGARETTE DISPLAY POSITION

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KEYS TO CIGARETTE DISPLAYS

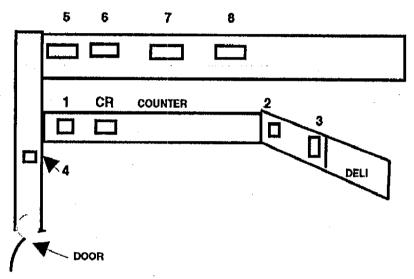
- 1 RJR 2-SHELF LIGHTED
- LORILLARD 2
- RJR PROMOTIONAL LIGHTED 3
- RJR 3-SHELF MAGNA/STERLING

DATED: NOVEMBER, 1992

ROBERT C. WITHERE

AMHERST, NY

AUTHORIZED CIGARETTE DISPLAY POSITION



KEYS TO CIGARETTE DISPLAYS

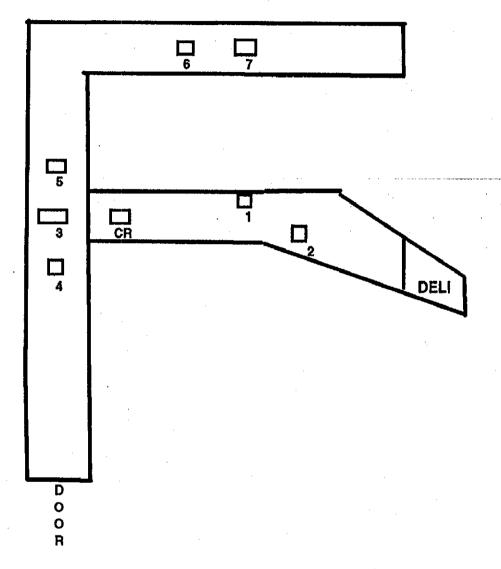
- 1 RJR ONE-SHELF LIGHTED
- 2 RJR PROMOTIONAL LIGHTED
- 3 BROWN & WILLIAMSON
- 4 LOR 3-SHELF
- 5 EXPORT A 4-SHELF
- 6 RJR 3-SHELF MONARCH
- Z RJR 3-SHELF MAGNA/STERLING
- **8** ATC 3-SHELF

DATED: NOVEMBER, 1992;

ROBERT C. WITHEREI

6257 TRANSIT ROAD, DEPEW, NY

AUTHORIZED CIGARETTE DISPLAY POSITION



KEYS TO CIGARETTE DISPLAYS

- RJR ONE-SHELF LIGHTED 1
- 2 **LORILLARD**
- RJR 3-SHELF MONARCH 3
- <u>4</u> RJR PROMOTIONAL LIGHTED
- **BROWN & WILLIAMSON**
- <u>6</u> RJR 4-SHELF MAGNA/STERLING
- ATC

DATED: NOVEMBER, 1992

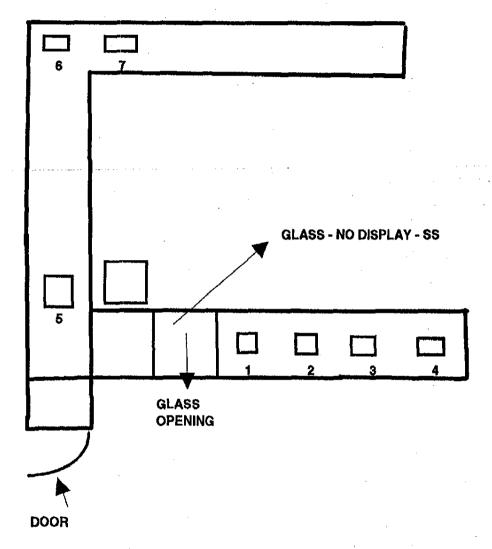
ROBERT C. WITHERELL,

N'CO MOTOR FUELS #\$26

HYDE PARK, NIAGARA FALLS

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AUTHORIZED CIGARETTE DISPLAY POSITION



KEYS TO CIGARETTE DISPLAYS

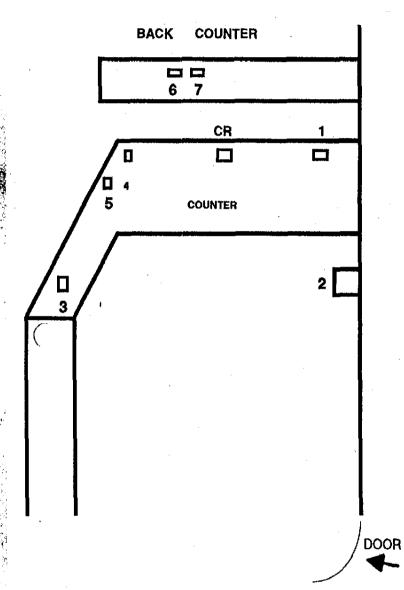
- 1 RJR 2-SHELF LIGHTED
- 2 RJR PROMOTIONAL LIGHTED
- 2 FIJR 3 ATC
- 4 BROWN & WILLIAMSON
- 5 LOR 2-SHELF
- 6 RJR 3-SHELF MONARCH
- Z RJR 3-SHELF MAGNA/STERLING

DATED: NOVEMBER, 1992

ROBERT C. WITHERELL, J.

GETZVILLE, NY

AUTHORIZED CIGARETTE DISPLAY POSITION



KEYS TO CIGARETTE DISPLAYS

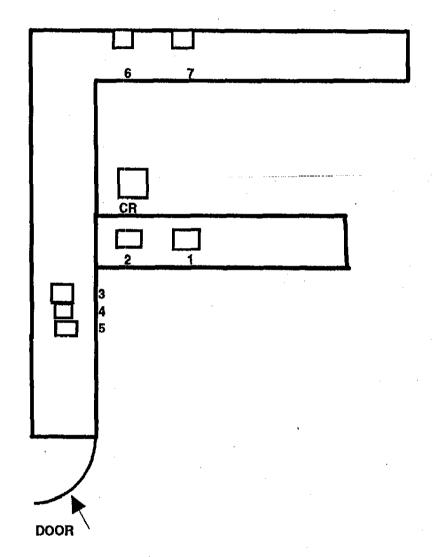
- 1 RJR ONE-SHELF LIGHTED
- 2 RJR PROMOTIONAL LIGHTED
- 3 LOR 2-SHELF.
- 4 BROWN & WILLIAMSON
- 5 ATC
- 6 RJR MAGNA/STERLING 3-SHELF
- Z RJR MONARCH 3-SHELF

DATED: NOVEMBER, 1992

ROBERT C. WITHERELL, J

WILLIAMS RD./NFB. NIAGARA FALLS

AUTHORIZED CIGARETTE DISPLAY POSITION



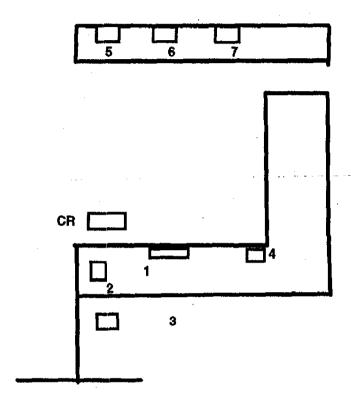
KEYS TO CIGARETTE DISPLAYS

- 1 RJR 1-SHELF LIGHTED
- 2 BROWN & WILLIAMSON
- 3 RJR PROMOTIONAL
- 4 ATC
- 5 LOR 3-SHELF
- 6 RJR 3-SHELF MONARCH
- Z RJR 3-SHELF MAGNA/STERLING

DATED: NOVEMBER, 1992.

ROBERT C. WITHERELL,

S.PARK AVE., HAMBURG



KEYS TO CIGARETTE DISPLAYS

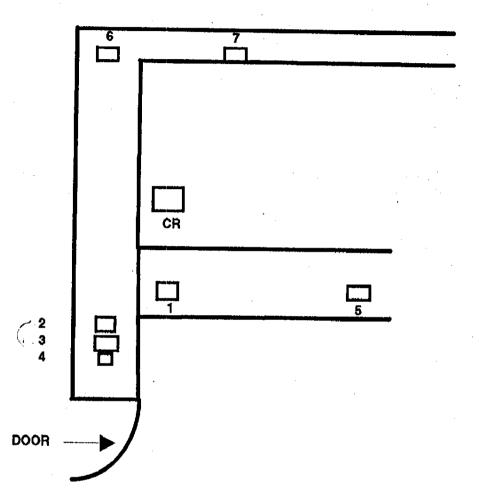
- 1 RJR LIGHTED PROMOTIONAL
- LORILLARD 2345
- **BJR PROMOTIONAL FLOOR**
- **BROWN & WILLIAMSON**
- ATC 4-SHELF
- <u>6</u> **RJR 3-SHELF MONARCH**
- RJR 3-SHELF MAGNA/STERLING

DATED: NOVEMBER, 1992

ROBERT C. WITHERELL

WHITEHAVEN RD., GRAND ISLAND

AUTHORIZED CIGARETTE DISPLAY POSITION



KEYS TO CIGARETTE DISPLAYS

- 1 RJR 1-SHELF LIGHTED
- 2 BROWN & WILLIAMSON
- 3 RJR 3-SHELF PROMOTIONAL LIGHTED
- 4 ATC
- 5 LOR 3-SHELF
- 6 RJR 3-SHELF MONARCH
- Z RJR 3-SHELF MAGNA/STERLING

DATED: NOVEMBER, 1992

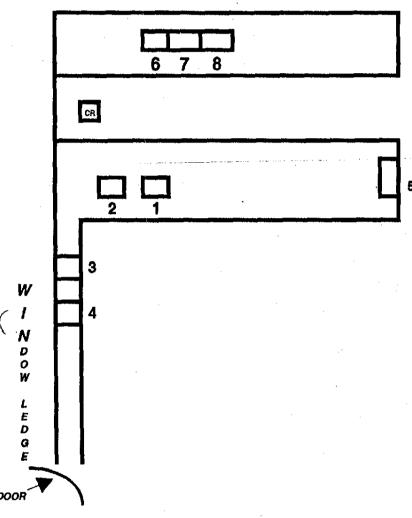
ROBERT C. WITHERELL, JR.

Source: https://www.industrydocuments.ucsf.edu/docs/gkhn0000

LOCKPORT, NY

AUTHORIZED CIGARETTE DISPLAY POSITION

BACK COUNTER



- 1 RJR ONE-SHELF LIGHTED
- 2 BROWN & WILLIAMSON
- 3 RJR PROMOTIONAL LIGHTED
- 4 ATC
- <u>LORILLARD 2-SHELF DISPLAY</u>
- 6 RJR 3-SHELF DORAL DISPLAY
- 7 RJR 3-SHELF MAGNA/STERLING DISPLAY
 - RJR 3-SHELF MONARCH DISPLAY

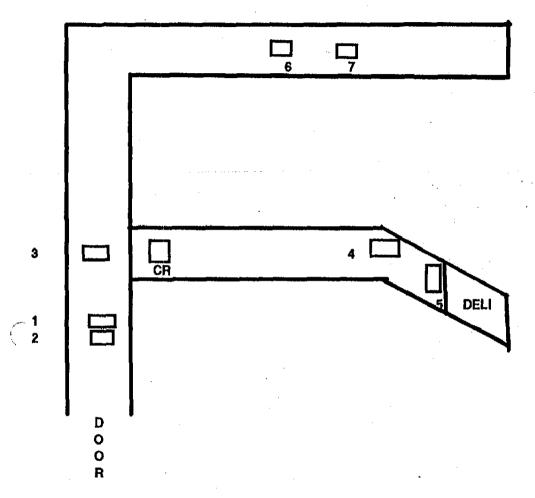
DATED: NOVEMBER, 1992

ROBERT C. WITHERELL, JR.

Source: https://www.industrydocuments.ucsf.edu/docs/gkhn0000

KENMORE, NY

AUTHORIZED CIGARETTE DISPLAY POSITION



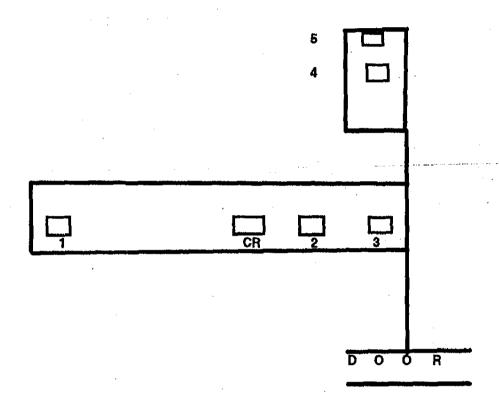
KEYS TO CIGARETTE DISPLAYS

- RJR ONE-SHELF LIGHTED 1
- **BROWN & WILLIAMSON**
- LOR. 3-SHELF
- 2 3 4 5 BJR PROMOTIONAL LIGHTED
- <u>6</u> **RJR 3-SHELF MONARCH**
- RJR 3-SHELF MAGNA/STERLING 7

DATED: NOVEMBER, 1992

ROBERT C. WITHERELL, JR.

3ട്ടം UNION RD., CHEEKTOWAGA



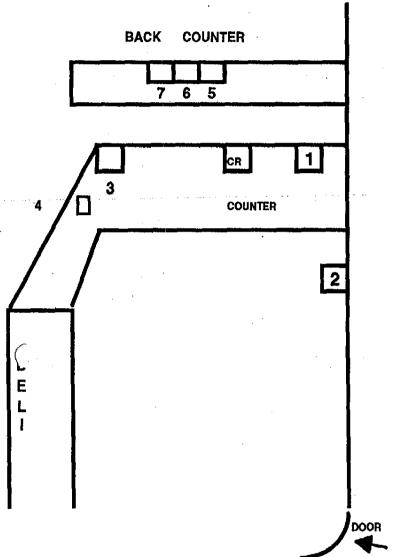
KEYS TO CIGARETTE DISPLAYS

- RJR LIGHTED PROMOTIONAL 123
- RJR 1-SHELF RJR 4-SHELF MAGNA/STERLING
- RJR 3-SHELF MONARCH 4
- <u>5</u> ATC

ROBERT C. WITHERELL

67 TRANSIT RD., CLARENCE, NY

AUTHORIZED CIGARETTE DISPLAY POSITION



KEYS TO CIGARETTE DISPLAYS

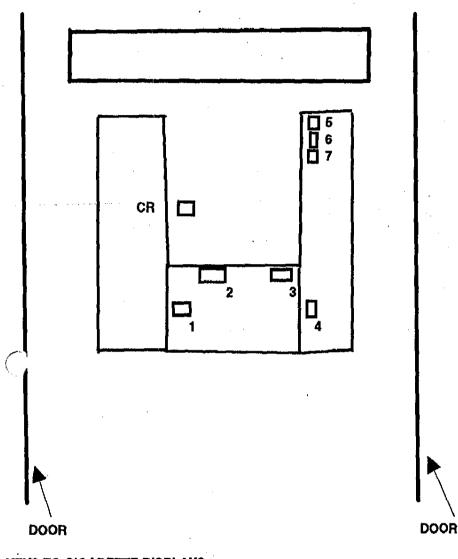
- 1 RJR ONE-SHELF LIGHTED
- 2 RJR PROMOTIONAL LIGHTED
- 3 LORILLARD
- <u>4 B&W</u>
- 5 RJR 3-SHELF MAGNA/STERLING DISPLAY
- 6 RJR 3-SHELF MONARCH DISPLAY
- 7 ATC 3-SHELF MONTCLAIR DISPLAY

DATED: NOVEMBER, 1992

ROBERT C. WITHERELL, JR.

5111 TRANSIT ROAD, DEPEW, NY

AUTHORIZED CIGARETTE DISPLAY POSITION



KEYS TO CIGARETTE DISPLAYS

- 1 RJR ONE-SHELF LIGHTED
- 2 LORILLARD
- 3 RJR PROMOTIONAL LIGHTED
- 4 BROWN & WILLIAMSON
- 5 ATC 3-SHELF
- 6 RJR 3-SHELF MAGNA/STERLING
- 7 RJR 3-SHELF MONARCH

DATED: NOVEMBER, 1992

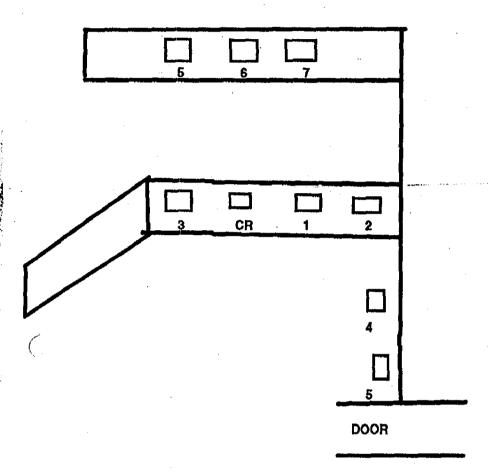
ROBERT C. WITHERELL, JA.

Source: https://www.industrydocuments.ucsf.edu/docs/gkhn0000

51856 4:

B''™FALO, NY

AUTHORIZED CIGARETTE DISPLAY POSITION



KEYS TO CIGARETTE DISPLAYS

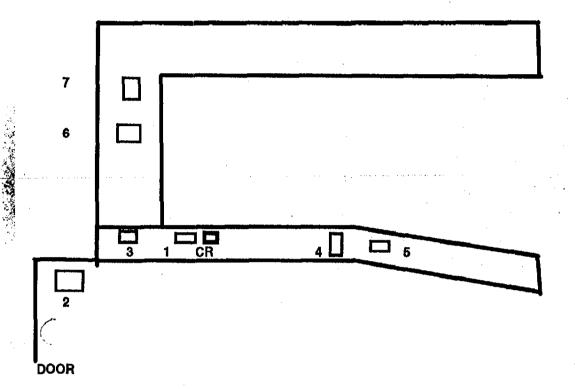
- 1 **RJR ONE-SHELF LIGHTED**
- LORILLARD
- 2 **BROWN & WILLIAMSON**
- RJR FLOOR PROMOTIONAL DORAL
- **RJR 3-SHELF MONARCH**
- <u>6</u> RJR 3-SHELF MAGNAVSTERLING
- ATC 2-SHELF

DATED: NOVEMBER, 1992

ROBERT C. WITHERELL, JR.

LANCASTER, NY

AUTHORIZED CIGARETTE DISPLAY POSITION



KEYS TO CIGARETTE DISPLAYS

- 1 RJR ONE-SHELF LIGHTED
- RJR PROMOTIONAL FLOOR 2
- 3 RJR 3-SHELF MAGNA/STERLING
- 4 **LORILLARD**
- <u>5</u> 6 **BROWN & WILLIAMSON**
- **RJR 3-SHELF MONARCH**
- Z ATC 3-SHELF

DATED: NOVEMBER, 1992.

ROBERT C. WITHERELL